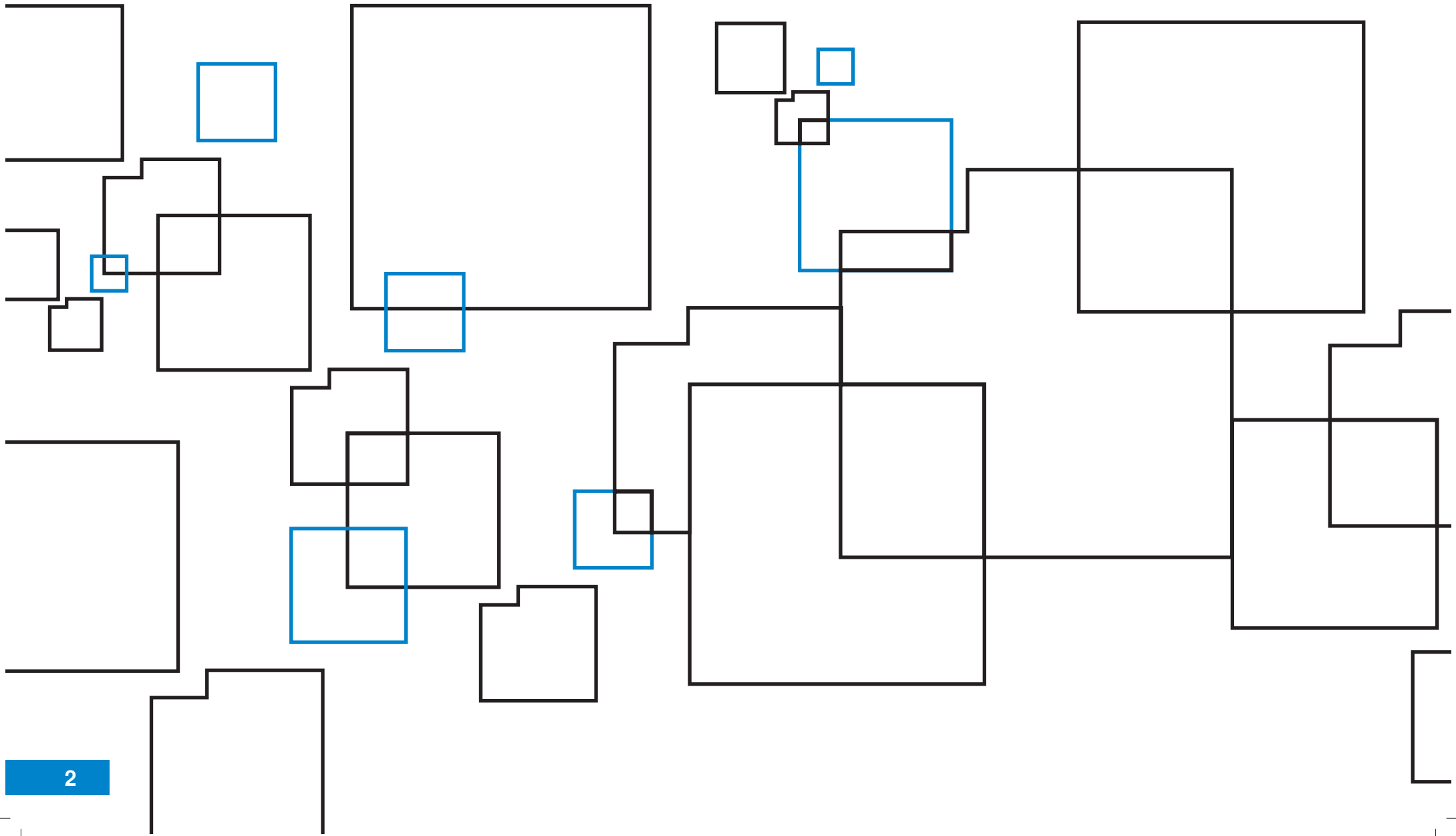


Focused on your investments

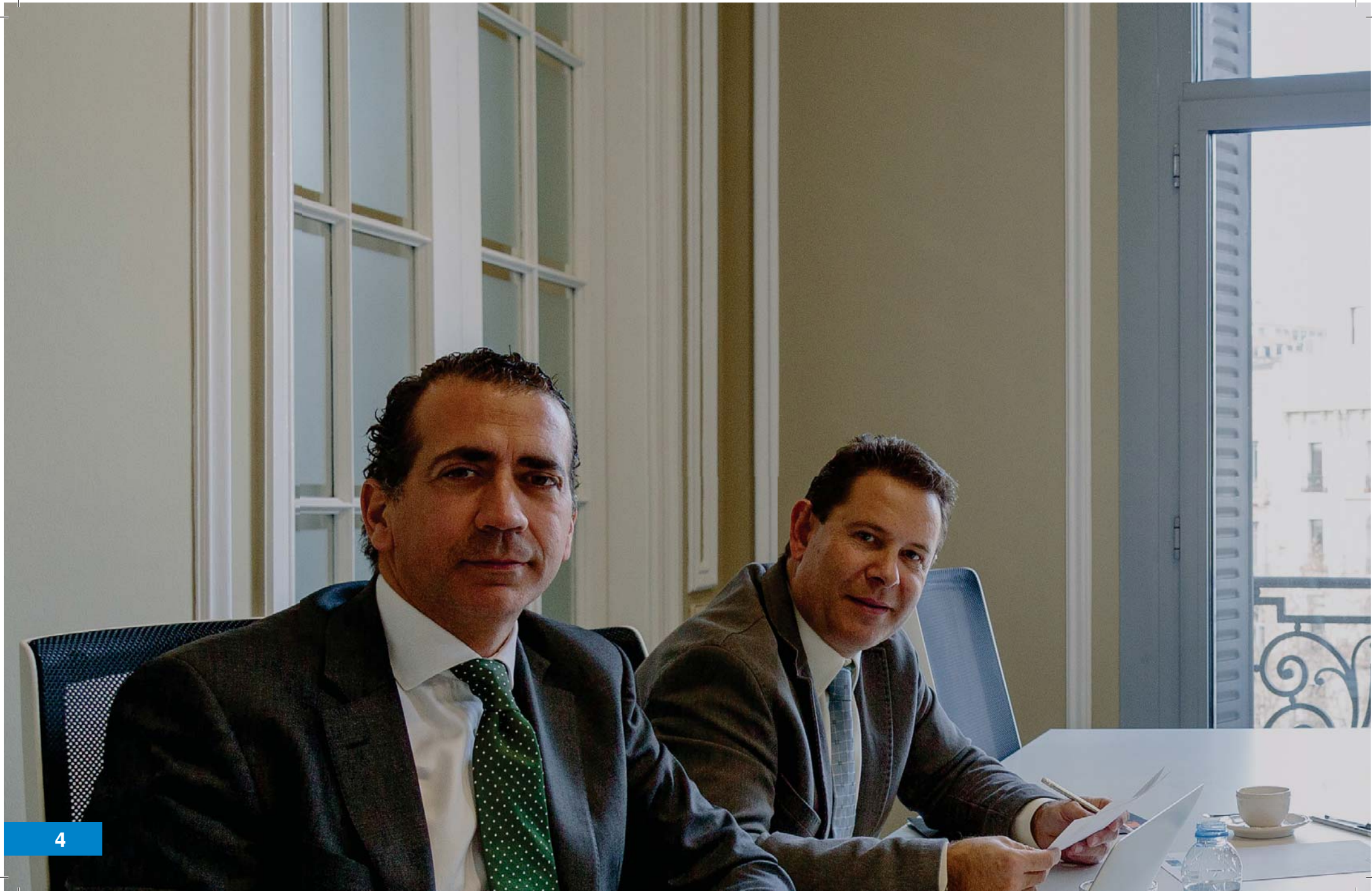






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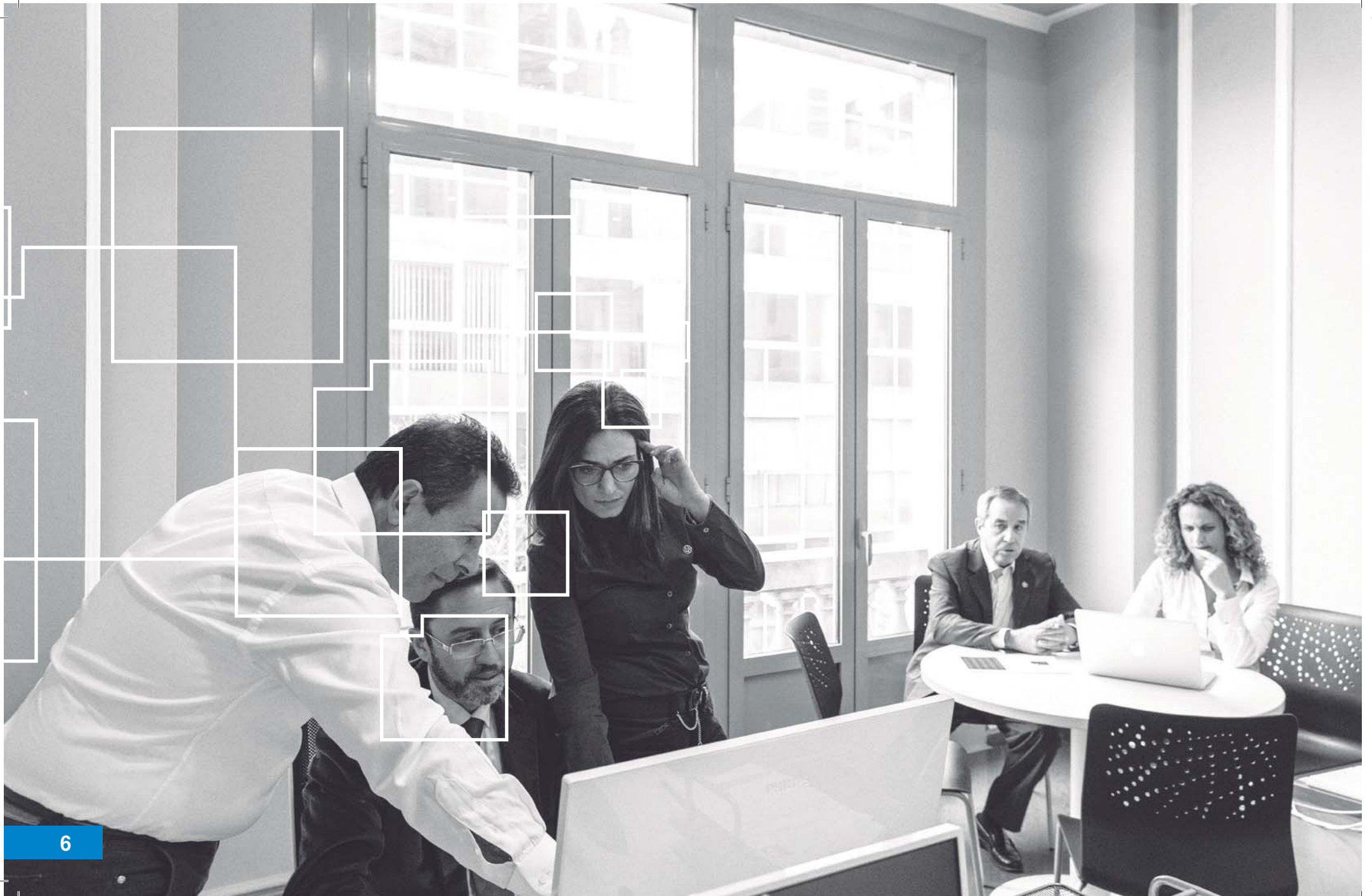


all RIC

We have been managing and selling land for years, analyzing and advising investments, promotions and real estate operations, with global view and reaching satisfactory results.

At **all Realty Investments Consulting** we provide you with our Real Estate experience, our knowledgment in urbanism, marketing and legal area.

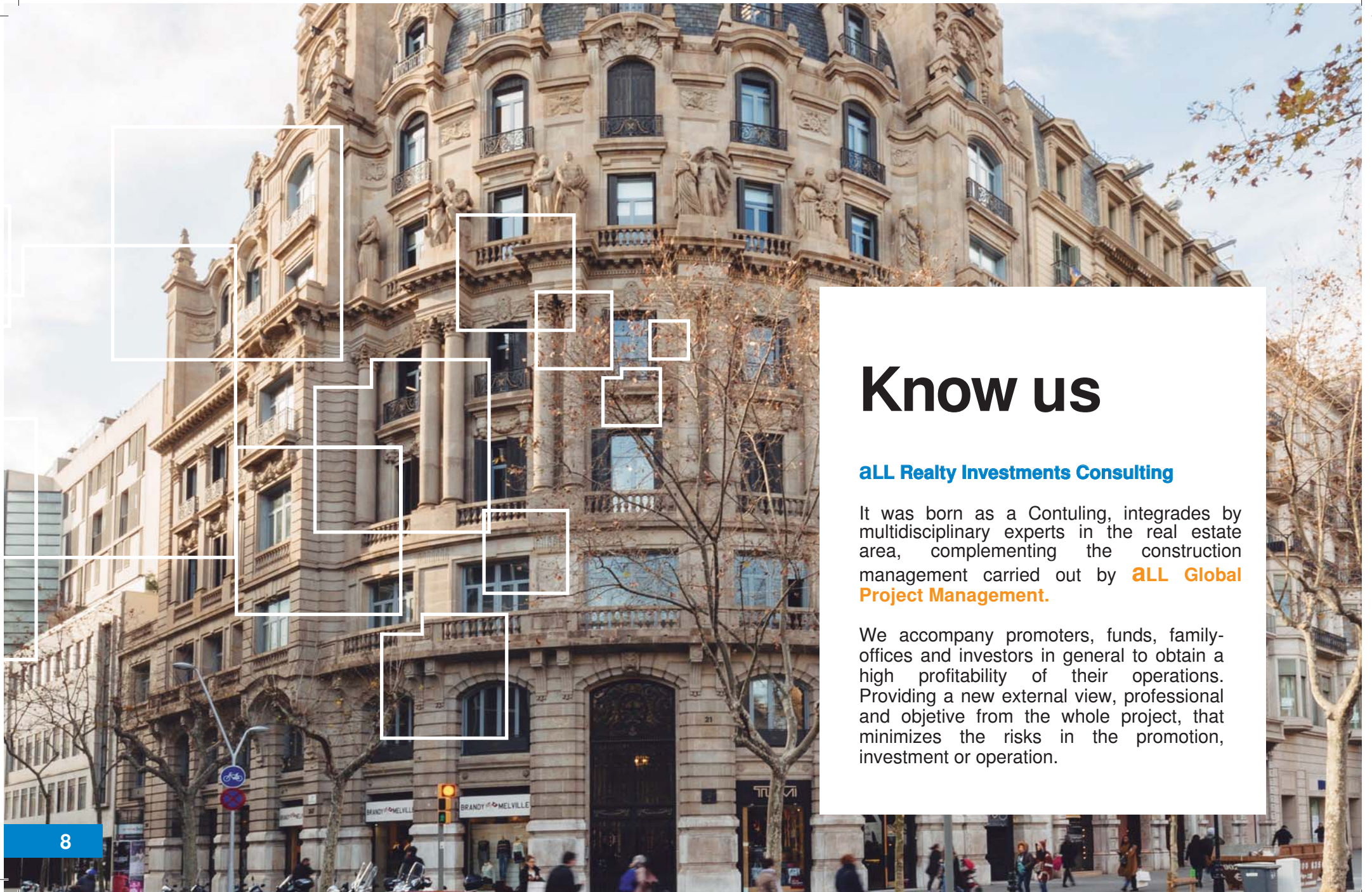






Five values that identify aLL Realty Investments Consulting

- **Experience and industry knowledgement.**
- Focused on **the return** of investment.
- **Technical and economic** analysis of assets.
- **Transparency, seriousness and confidentiality.**
- **Professional and global project view.**



Know us

ALL Realty Investments Consulting

It was born as a Contuling, integrates by multidisciplinary experts in the real estate area, complementing the construction management carried out by **ALL Global Project Management**.

We accompany promoters, funds, family-offices and investors in general to obtain a high profitability of their operations. Providing a new external view, professional and objective from the whole project, that minimizes the risks in the promotion, investment or operation.

Founder Partner

José Nieves Vaquero

Founder and CEO in aLL Realty Investment Consulting.
He's defined as analytical, persevering and enterprising.

With more than 25 years of experience as CEO and Technical Manager at several Real Estate Promoters companies, impregnates with value and knowledge each of the projects in which he participates.

Trained as an Industrial Technical Engineer (UPC), Master's Degree in Managing of Promotions, Real Estate and Urbanism (UAB and UB), Accounts auditor, API and Real Estate Marketing (EOI and UB).

He is Founder Partner of **aLL Global Project Management** and Automotive Technical Projects.





Co-Founder Partner

10

Juanjo Martínez Galera



Enthusiast about new projects, motivated by challenges. He is self-demanding and has the capacity to lead and involve work teams.

Graduated in Business Management, PDD at IESE. He has held different senior positions in the Real Estate area, and in Business Centers. Socially involved, he is part of different boards of directoris in business associations in his sector and/ or territory.

Founder and CEO of Networkia Business Center, in Madrid and Barcelona.



**Javier
Villacampa
Ecequiel**

Considered an innovative entrepreneur in marketing and finance area, he is analytical and persevering in his projects.

Law and PDD bachelor at the IESE Business School, his career has always been linked to the general direction, in a multichannel environment (retail, e-commerce, distributors, wholesalers, franchises).

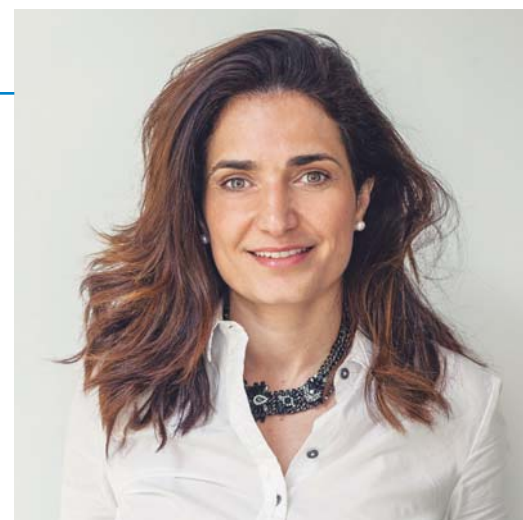
With a great experience in the acceleration and reorganization of companies and projects. In the last three years, he has developed his professional activity in digital world, founding a company dedicated to Crowdfunding in the Fintech sector.

Commercial director of **ALL Realty Investments Consulting**, is an enterprising and hardworking person, who faces new challenges and projects with enthusiasm.

She has more than twelve years of experience in the real estate area. Has been founding two companies dedicated to real estate management and general manager of several companies, dedicated to heritage management. She has co-managed companies with extensive experience in real estate development. Is an Insurance Agent specialized in this area.

Real Estate Agent (AICAT 7568), with extensive knowledge in residential and tertiary.

**Aida
Padullés
Casero**



Un equipo profesional

At **ALL Realty Investments Consulting** we have a multidisciplinary team of professionals, composed by graduates in Architecture, Technical Architecture, Marketing, Law and Business Management. Fully committed and involved in each project and investment that analyzes, advises and manages.



Mercedes Maffini
Architecture
Department



Roser Puchol
Technical
Manager

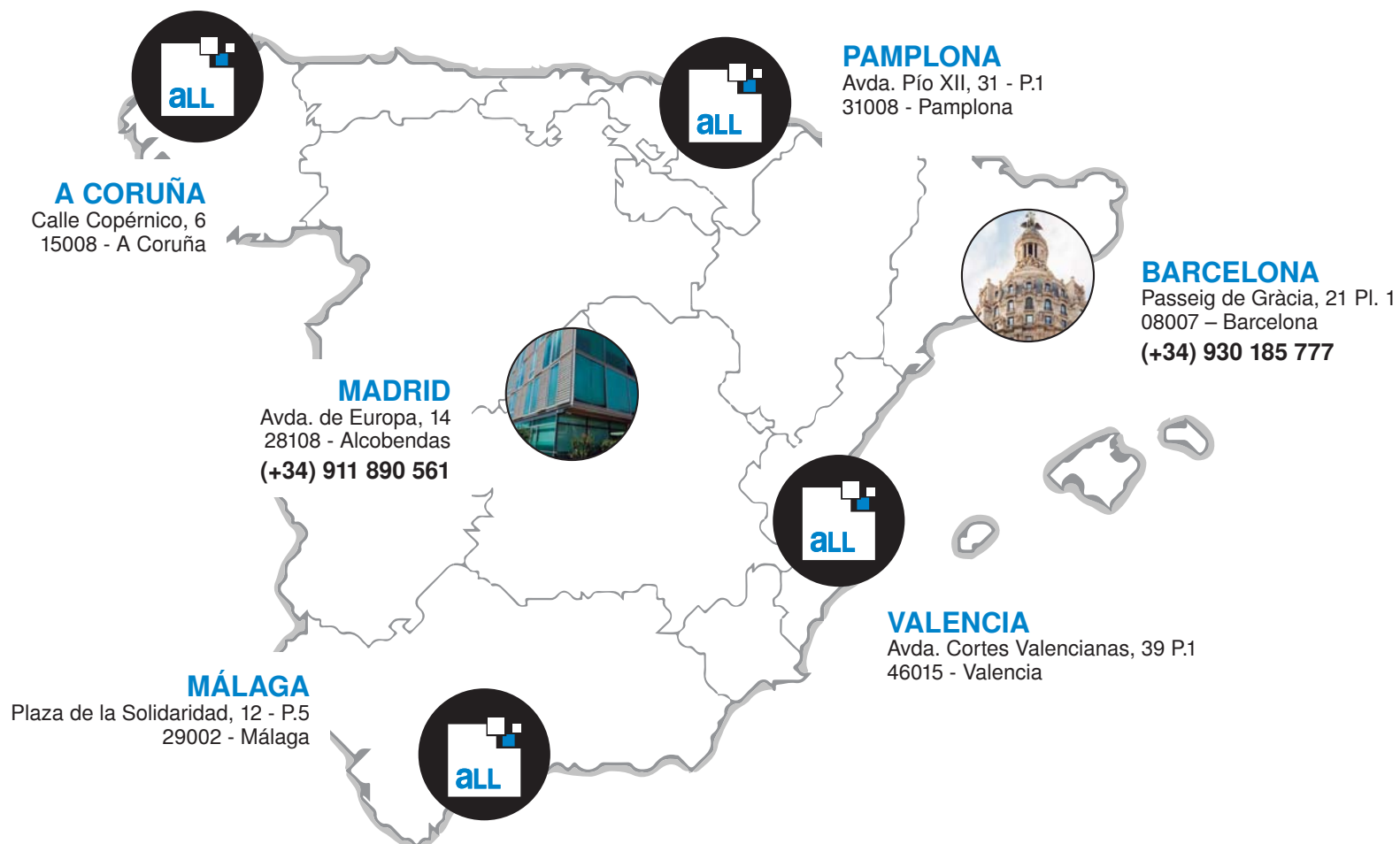


Pilar Mateo
Admin and Marketing
Manager



María Salinas
Business
Development ON

We cover the entire national geography

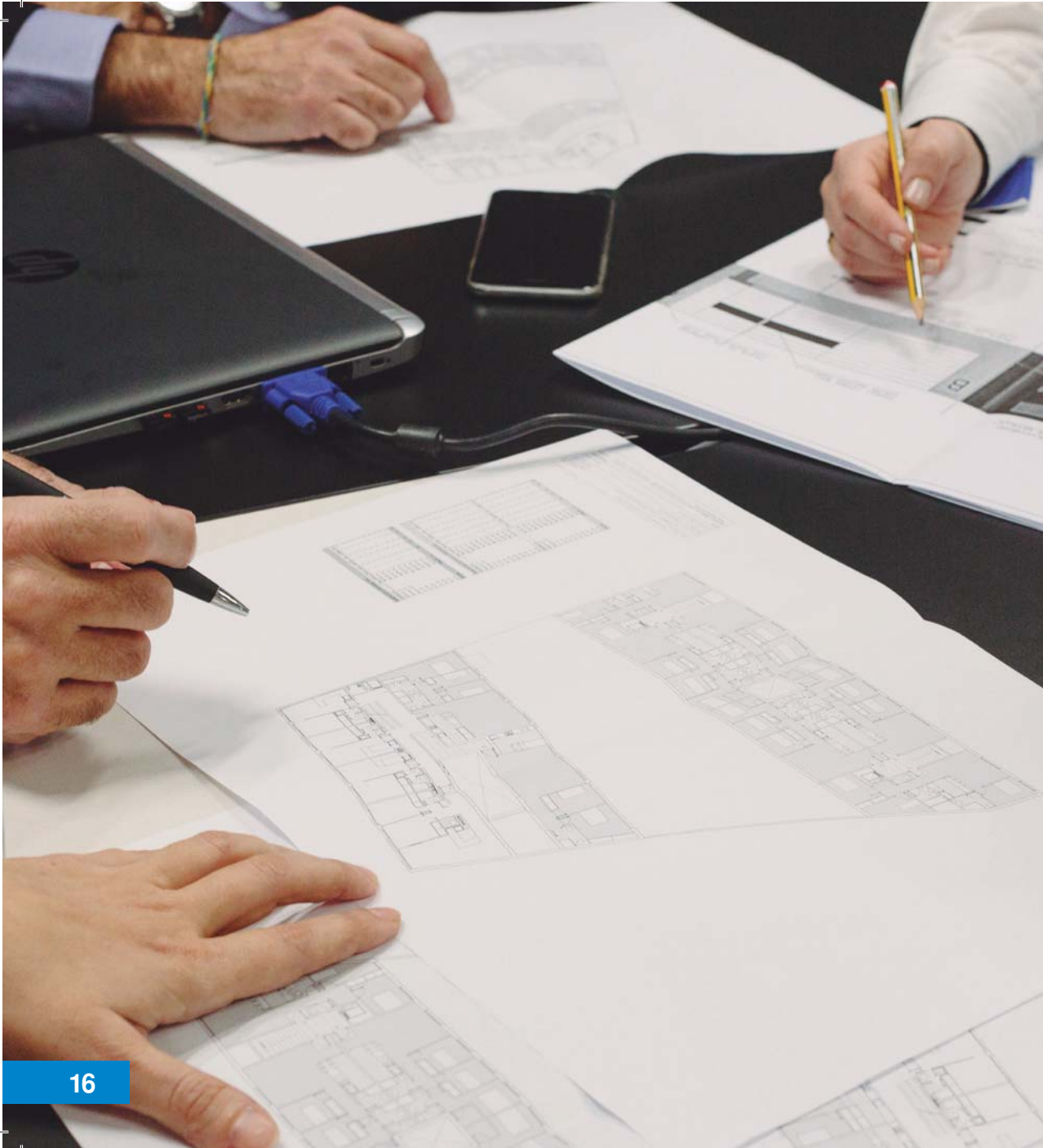






Services

- Due Diligence. Feasibility analysis.
- Market studies.
- Urbanism and architecture analysis.
- Real Estate acquisitions management.
- Legal, fiscal and financial advice.
- Real Estate Marketing.



Due Diligence. Feasibility analysis.

Report that allow us to exhaustively evaluate an asset and know the most relevant aspects of its current status, to be able to determine with more accuracy the value of it.

That analysis includes the study of compliance with current regulations, as well as the estimation of repair, adaptation or promotion costs.

From the compilation of all these base data, we detail all the possible options and generate the viability study that indicates the success of the project.

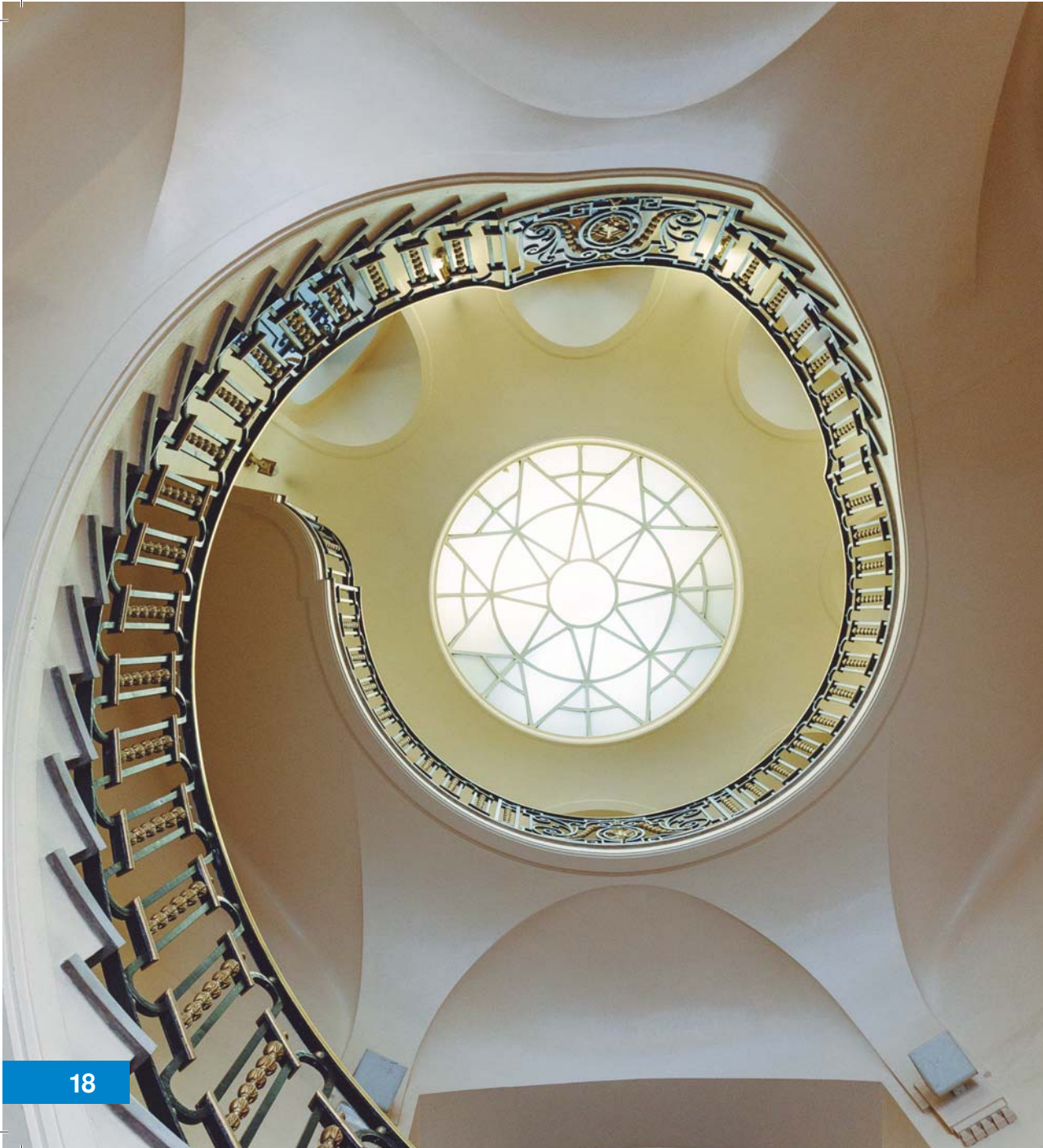
Market studies.

We analyze supply and demand, as well as prices and sales channels, in order to have a real vision of the demanded product and knowing the target.

We take into account the market situation and its possible fluctuations, as well as the highlights of the competition.

To achieve the maximum reliability, we use a systematic process of collecting and analyzing data through the network and deepening this study in our own territory through real samples.





Urbanism and architecture analysis.

We study the urban regulations and the architectural options of the asset to obtain the best economic performance.

We review all the legal requirements, with the aim of facilitating the decision making, providing all the necessary information to be able to carry out the closing of the transaction.

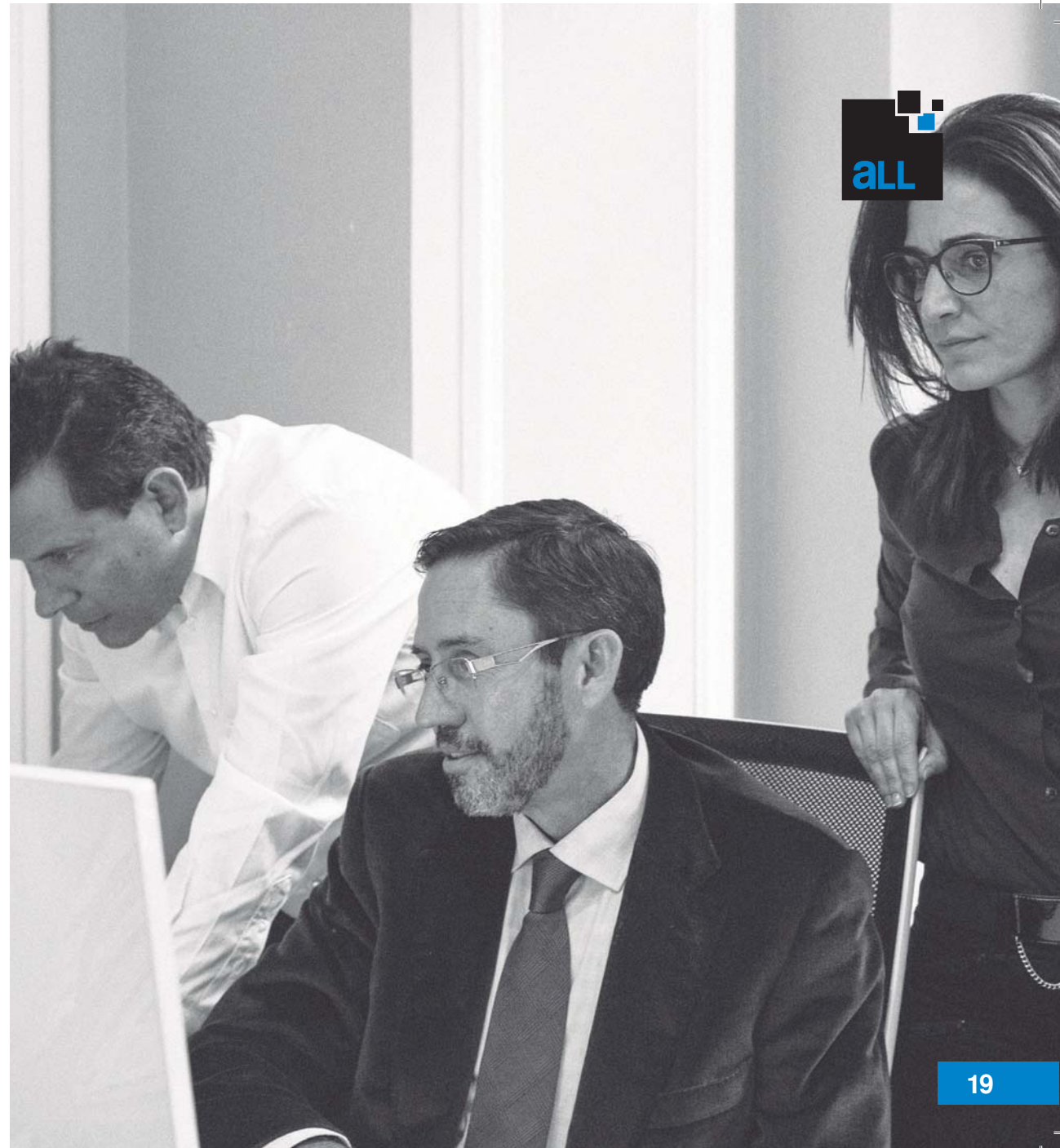
We have a team of **ALL Global Project Management** as an expert company in technical project management and construction in all areas.

Real Estate acquisitions Management.

We examine the viability of any asset acquisition. We accompany our investors to define the ideal product according to the needs of the market.

Through our experts, we provide the advice and management to obtain bank financing through traditional or alternative channels.

We manage the real estate asset acquisition, taking into account the current tax and legality.





Legal, fiscal and financial advice.

We have professionals with more than 40 years of experience in the law area, specialized in real estate law.

We offer advice, providing solutions with a careful and professional service, giving support to business decisions to make the investment profitable.

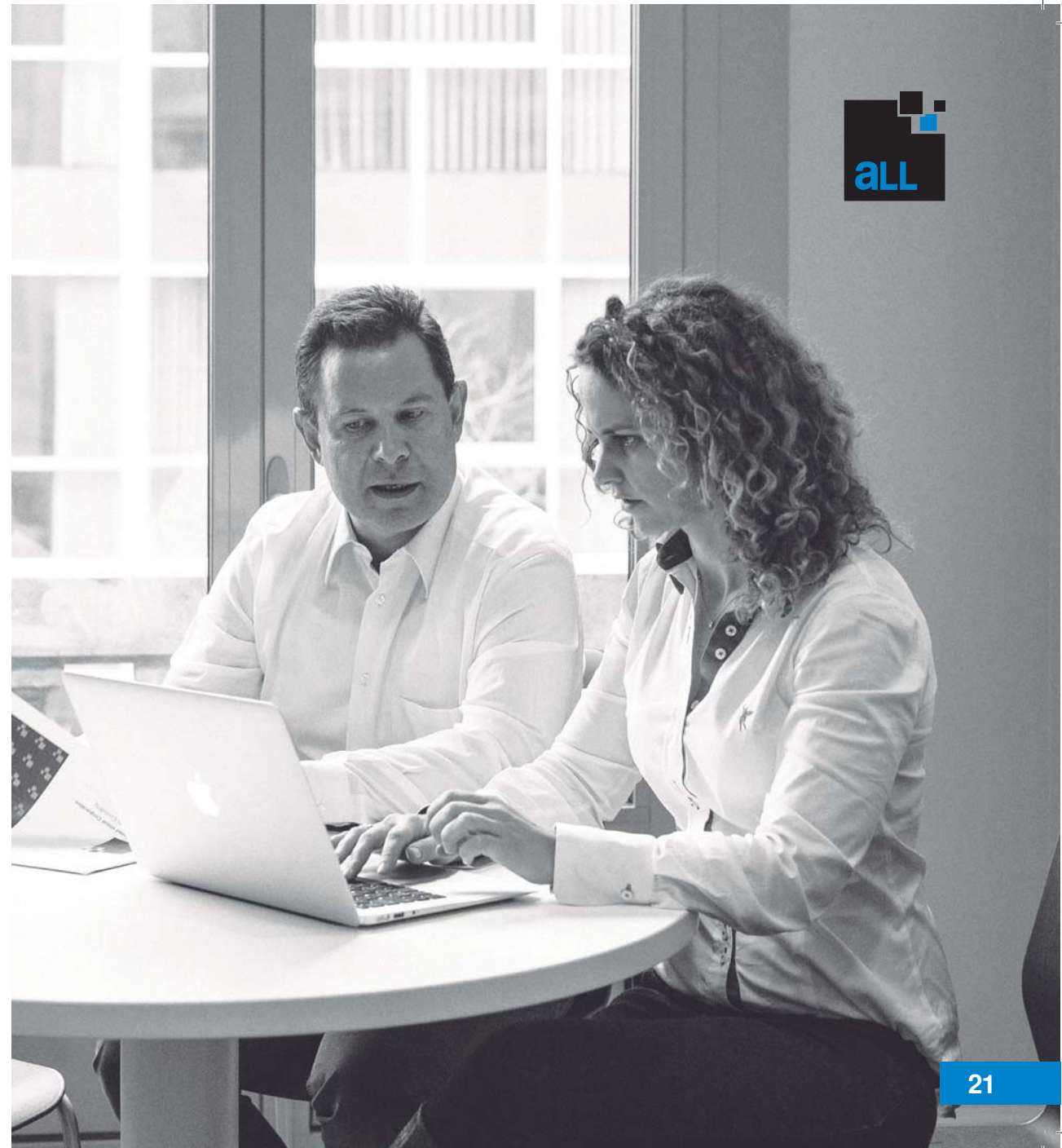
Our operations may be pre-financed because they are banking area assets. If funding is not available, our experts can also advise and manage fundraising through the traditional banking channel, or through other alternative ways.

Real Estate Marketing.

At **all Realty Investments Consulting** we need to understand what the needs of the market are and define the product to address the process of selling the asset in an effective and professional way.

For this, we carry out

- Branding o Rebranding.
- Products analysis.
- Strategic plans and marketing actions.
- Commercial strategies.
- Marketing of the resulting product.







Areas

At **aLL Realty Investments Consulting** we are specialized in offering consulting services in different areas:

- Residential.
- Tertiary.
- Hotelier.
- Land development.
- Industrial.
- Retail.





We have many years of experience in Real Estate Investment, although all the work done would not be useful if we had not been able to adapt to our clients needs in each area.

The internal organization, the process used in the management of assets, the commercial capacity, the strategy and the wide knowledge of the residential, tertiary, hotel, industrial and retail areas is all that makes **ALL Realty Investments Consulting** a reference consultancy that loyalizes its clients.

A human team that throughout its professional trajectory has managed the sale of residential and tertiary roof in Spain.





We have extensive experience in land acquisition and management, and in real estate consulting.

We analyze the key points for making strategic decisions and being able to obtain the maximum performance to our clients.

Let's start

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BARCELONA

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(+34) 930 185 777



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